Enrollment Management Fall 21 Mid-Term Report 2

March 19, 2021 Board of Trustees Meeting



THE CHRONICLE OF HIGHER EDUCATION

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Enrollment Managers Are Flying Blind

Almost all the instruments colleges would normally use to predict the fall are broken

A New Term, the Same Enrollment Losses

By Audrey Williams June | MARCH 11, 2021

New data from the National Student Clearinghouse Research Center, released on Thursday, provides an early look at enrollment for the spring semester — and reveals a trend that is now familiar in the wake of the pandemic: Fewer students are enrolled in college.

Spring 2021 vs. Spring 2020 Enrollments

	US Avg	SSU
Undergraduate students Graduate students Overall students	+4.3%	-8.1% +17.8% -6.9%

National Student Clearinghouse Research Center, March 2021



Fall 2021 Applications and Admits still trailing Fall 2020 significantly; Transfers Up

Spring 2021 Term (15 th day)	Spring 2019 3238	Spring 2020 347 9 241	Spring 2021 3239 -240
Summer registration opens in April			
Fall 2021 Term	Jan 25, 2021	Mar 15, 2021	% Change since Jan 25
First-time freshmen applications	-46%	-41%	+17%
First-time freshmen admitted students	-31%	-23%	+28%
Transfer student applications	*	+21%	+72%
Transfer student admitted students	*	+51%	+151%
Students registered for orientation	**	-46%	
Residential student housing deposits	-36%	+1%	



^{*}Didn't track transfers prior to month of March in years before 2021

^{**}Orientation registration didn't open in 2021 until February

The New 90: March to June all-hands admissions push

Expanded Live On-campus visits

Presidential Roundtables with K-12 re: The Lost Class of '21

Restoration of Live Orientations

President's Message that campus will return to "normal" fall

Live recruiting events on campus and in the field

K-12 back in school with restoration of live visits

Selective program deadlines extended

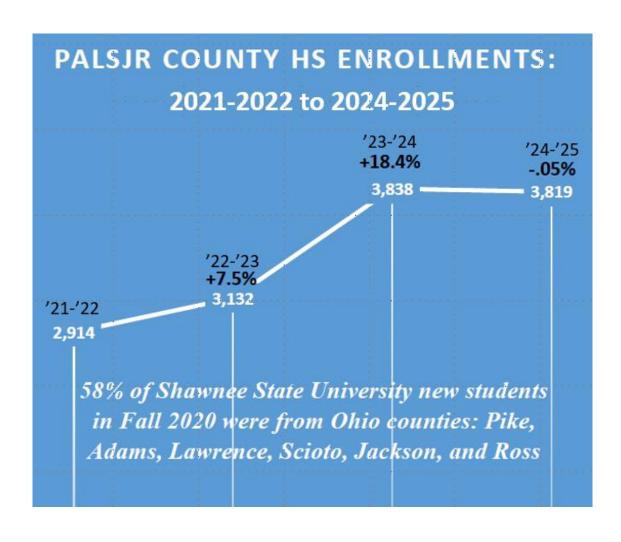
New scholarship opportunities established

Exploration of COVID relief fund use





Beyond Fall 2021



K-12 student population in primary service area increases significantly through fall 2024

Online program and course enrollments rising

Expansion of new undergraduate course offerings underway

