Directions: This form should be completed using **11-point font** or larger, and should be no longer than six pages (excluding the signature/comment pages and references). For purposes of expediting the resource review, forms may be forwarded electronically by the initiator and from one administrative level to another.

Procedures:

- 1. Initiator of proposal for curriculum/program change completes ARMF and submits to appropriate chairperson/supervisor.
- 2. Chairperson/supervisor reviews ARMF, provides comments, and forwards to appropriate Dean.
- 3. Dean reviews ARMF, provides comments, and forwards to Office of Provost.
- 4. Office of Provost sends electronic copies of ARMF to a committee called the Academic Resource Management Committee (ARMC) composed of the Provost, Academic Deans, Vice President of Finance and Administration (or designee), and University Faculty Senate President (or designee).
- 5. Office of the Provost will schedule a meeting. An electronic copy of the proposal will be sent to all faculty five working days in advance of the meeting.
- 6. Meeting dates will be held on a regular schedule third Tuesday of the month during the academic year beginning in September and ending in April. An additional meeting date will be offered in July.
- 7. During the meeting, the initiator will present information on his/her proposal to the ARMC. The initiator may invite others to present information on behalf of the proposal.
- 8. Following the presentation, the ARMC will vote on the proposal. The vote will determine whether the Committee:
 - a. recommends immediate use of resources in support of the proposal,
 - b. recommends that the proposal be held in abeyance until such time when resources may be available, or
 - c. does not recommend use of resources for the proposal.
- 9. Recommendation is forwarded by ARMC to initiator.

Name(s) of proposal initiator(s): Nikki Karabinis

Department(s)/College(s): Student Career Development/University College				
Type of curriculum change (check one):				
⊠New major requiring new courses/resources: Two Career Coaches				
□New Concentration in existing degree/program				
☐Curricular customization of existing program for off-campus cohort group				
☐ New Minor or certificate requiring 3 or more new courses and/or new resources				
□ Existing program redirection or shift in emphasis (3 or more new courses and/or new resources). If program is adding the same number of courses as it is eliminating (= no net change in number of courses), no ARMF is necessary.				

- 1. Name of degree, major, concentration, certificate, or minor. Briefly describe the curriculum plan/template. This ARMF is in support of hiring two, part-time (10 month contract, 20 29 hours a week) 10 month contract Career Coaches. These positions would report to the Director of Student Career Development. The roles of Career Coaches is supporting enrolled SSU students and our alumni in making informed decisions about their career development and trajectory, as well as offer various tools that they can use—résumés, cover letters, LinkedIn profiles—to meet those goals. The Career Coaches will serve as a career advisors to all students and provides career coaching primarily to undergraduate students as well as graduate students and alumni, regarding academic/career decision-making, experiential learning opportunities, full-time professional job search strategies and techniques, and career/life planning. They will also plan and deliver career-related presentations and programs to varied audiences, develop career-related programming for students, employers, and faculty/staff and build/maintain relationships with employers.
- 2. Target date for implementation. August 2016
- 1. Briefly explain the rationale for this initiative. If the initiative involves customization of an existing program for delivery to an off-campus cohort group, also explain the nature of the proposed curricular customization. According to the results of the 2014 2015 National Association of Colleges and Employers (NACE) Career Services survey, an institution our size is staffed by an average of 5 full-time staff members in professional positions and 1 full-time staff member in administrative positions. Currently, the Student Career Development office is staffed by 1 full-time director, a half time (20 hours a week) administrative staff member and 9 student staff who work an average of 60 hours in the fall and 84 hours a week in the spring as members of the peer career team. The peer career team offers paraprofessional career counseling services and assists the director to plan, coordinate and host events. This staffing structure is just enough to keep the office afloat, but not functioning as efficiently and as effectively as possible. Some of the challenges presented by a largely student staff are balancing work schedules around class schedules, varying abilities to assist their peers, and a high turnover rate. Furthermore, hiring additional professional staff members is essential to meeting Career Services the CAS Standards for Career Services (Council for the Advancement of Standards in Higher Education http://www.cas.edu/).
- 2. Are there similar programs at other Ohio or regional universities? If so, where? What is the enrollment in the other programs? Yes, the diagram below shows staffing averages reported from the 2014 2015 NACE Career Services Survey.

		Number of Staff Members							
		FT Professional		FT Clerical		FT Total		Certified Career Counselors	
		Mean	Median	Mean	Median	Mean	Median	Mean	Median
Overall		6	3	1	1	7	4	1	1
Master's- degree institutions	ML	5	4	1	1	7	5	1	0
	MM	3	3	1	0	4	3	1	0
	MS	4	3	1	1	6	3	1	1
Baccalaureate- degree institutions	A&S	3	3	1	1	5	4	0	0
	Diverse	2	2	0	0	3	2	1	1
	Bac/Assoc	2	1	0	0	3	1	_	_
Total respondents			679					283	

- 3. Briefly explain any similarities of the proposed initiative (program objectives and/or curriculum) with already established SSU programs: N/A.
- 4. Briefly describe indicators of the employment market for students completing this initiative, including sources used for employment information/data. Students of all disciplines and class levels utilize services offered by Student Career Development throughout their collegiate career. Services include but are not limited to major and career exploration, establish career development plans, professional skill building (i.e.: interviewing, networking, et cetera), internship/job/graduate school search, resume and cover letter development, and job offer analysis, all of which lead to successful careers.
- 5. Briefly describe indicators of potential student interest/demand for the new initiative, including sources used for student market information/data. Vincent Tinto (1993) hypothesized that students' commitment to occupational and educational goals and commitment to the institution in which they enroll have a significant influence on their academic performance and persistence. The stronger the goal and institutional commitment, the more likely the student will graduate. The figure below underscores the importance of early integration of career advising:

On Reflection Responses to a survey about how recent college graduates have fared in their careers, asked of 444 people who graduated in the U.S. between 2006 and 2011 Thinking back to college, is there anything you would have done differently to be successful today? Been more careful about selecting my major or chosen a different major Done more internships or worked part time Would have started looking for work much sooner while still in college Would have taken more classes to prepare for a career 20% Would have gone to a different college Would not have gone to college 3% Source: John J. Heldrich Center for Workforce Development at Rutgers University The Wall Street Journal

6. To what extent will this initiative draw new students to SSU? To what extent will it draw students from existing programs? Student Career Development engages students of all disciplines and class levels. The above listed services provided by the Student Career Development office are essential to ensuring that our graduates are ready to enter the workforce, they are becoming more and more in demand by students and faculty. Current and prospective students and their parents are now more than ever concerned with their return on investment; they constantly ask how employable our students are and what services we provide to assist students in their internship/job search. During the 2013 – 2014 academic year, made contact with 1,297 students. Last academic year that number increased by almost 400 students and we are already close to surpassing that number this year in

mid-April due to an increase in classroom presentation requests and Resident Assistant (RA) and graduate student support.

7. Approximately how many students are expected to enroll? Include rationale for estimates.

YEAR	STUDENT Count	RECORDS MAINTAINED by
Academic year 2015-16 (as of 4/8/16)	1600	Tracked by Career Dev Office
Academic year 2016-17 (projected)	2100	Tracked by Career Dev Office
Academic year 2017-18 (projected)	2350	Tracked by Career Dev Office
Academic year 2018-19 (projected)	2600	Tracked by Career Dev Office

The largest increase will be in the first year as the career coaches will be assigned to new groups/activities on campus. The next two years will continue the growth with focus on recent graduates (graduate school or employment follow-up)

- 8. At which SSU campuses/regional centers or other sites will the initiative be offered? Main Campus
- 9. Will Internet or other distance learning technology be used for course/program delivery? Describe. Yes. We will need computers and access to the internet.

Complete questions 12, 13, 14 in consultation with department administrator and/or dean.

1. Provide a rough estimate of the resources needed to implement the initiative. Please attach a three year budget to include faculty salaries plus benefits, library materials estimate, equipment and classroom materials estimate, and renovation estimate. 10 month contract, \$28,000/\$29,000 annually or 20 – 29 hours a week (part time), \$17,500 - \$25,600 annually

Resources—3 Year Budget

Salary and Benefits	\$84,000/\$87,000 annually		
	OR		
	\$52,500 - \$76,800		
	(no benefits)		
Equipment	\$2,000 (computers)		
Library & Classroom Materials	\$0 (current Student Career Development budget		
	will be sufficient to support the 2 career coaches)		

- 2. Project the resources that could come from reallocation within the department or college and the new resources that would be required. Space and/or furniture (furniture could be relocated from surplus).
- 3. Are there new space needs? If so, how much? How would the space be used? Has existing space been identified? If so, where? Is renovation/remodeling necessary? Yes. I'll need a bigger office space. We could make it work in our current office space, but we're currently shuffling 9 student employees between 3 desks which is challenging enough as it is. When the two career coaches are hired, I anticipate having fewer students on staff which should make finding desk space easier.
- 4. Is there professional accreditation for the program? Is it required or voluntary? Will accreditation be sought, and when? What will be the one- time and ongoing costs of accreditation? N/A.

5.	Has there been preliminary discussion with other dep course/program delivery? If yes, what was the feedba and previous Provost (part of KPI metrics). The informas providing information to colleges on student surve	ack? There has been discussion nation will be needed for accre	with the Deans ditation as well
De	partment Faculty's signature:	Date	_
	ete: Faculty signatories are tenure-track faculty who are collaborating with an administrator on the proposal.	e involved with initiation of the	proposal or who
Со	mments: Click here to enter text.		
De	partment Chair's signature:	Date	_
No	te: If this is an interdepartmental initiative, include ad	lditional Department Chairs' sign	atures
Co	omments: Click here to enter text.		
De	an's signature: <u>Brenda S. Haas</u>	Date4/11/20	16
	 For cross-college initiatives, include additional sig For existing programs customized for off-campus Deans' signatures 	gnature(s) of Dean(s) delivery to a cohort group, inc	lude College and
th Di re op th	omments: The reorganization of the Student Career Dee student access. The increase in access has stretched rector Nikki Karabinis has maintained quality and qua ached her capacity to grow or expand services needed perational plan for the next five years outlining the ant rough alumni. This plan is available for review. I supposes 4/11/2016	I this one person office to the n ntity of outstanding programm If or the students at SSU. She h icipated needs of the SSU from	naximum. ing but she has as an enrollment
Pro	ovost's Signature:	Date	_
	Recommendation of immediate availability of resource	es in support of the proposal.	
_			
	Recommendation for proposal to be held in abeyance	2.	
Со	mments and/or suggestions: Click here to enter text.		
	Not recommended for use of resources.		
Cor	mments and/or suggestions: Click here to enter text.		